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Message Text

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PAGE 01 STATE 075622
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BED/OED/MEPD/WHAIMES/CF
APPROVED BY EB/OCA/CD:WERAU
COM/BED/OED/MEPD/JNRANDOLPH JR.
COM/BED/OED/MEPD/SMCONGER, DIR.
COM/BED/OIM/G.PAINE (INFO)
NEA/RA/DMORRISON (INFO)
----------114509 240404Z /65
P 240008Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY ISLAMABAD PRIORITY
AMCONSUL KARACHI PRIORITY

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E.O. 11652: N/A

TAGS: BENC, PK

SUBJECT: MAJOR PROJECT: SKID-MOUNTED TOPPING UNIT
FOR OGDC

REF: A) 77 ISLAMABAD 0060, B) 77 ISLAMABAD 11283

1. USDOC MAJOR PROJECTS DIVISION CONTACTED BY VENTECH, INC. PASADENA, TEXAS, RE PROJECT TO SUPPLY DOLLARS 5 MILLION TOPPING UNIT TO FRACTIONATE DHODAK GAS CONDENSATES (KEROSENE AND DIESEL FUEL). COMPANY, WHICH IS ENGINEER-ING/CONSTRUCTION FIRM WITH SPECIALIZED EXPERTISE IN THIS FIELD IS EXPERIENCED IN THE U.S. BUT HAS LIMITED INTERNATIONAL EXPOSURE, AND WE WOULD LIKE TO ASSIST THEM AS MUCH AS POSSIBLE IN THIS VENTURE.

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2. VENTECH LEARNED OF OPPORTUNITY TO SUPPLY 10,000 BB/D SKID-MOUNTED TOPPING UNIT TO PAKISTAN OIL AND GAS DEVELOPMENT CORP (OGDC) THROUGH A MR. JUNAID MAKHDUMI OF POLYCHEM, INC., ECONOMIC BLDG., KEAMARI, KARACHI 7, WHO VISITED HOUSTON LAST YEAR. AS A RESULT OF THIS CONTACT, VENTECH RECEIVED INVITATION TO QUOTE ON PROJECT IN FEBRUARY FROM MR. SHAHID AKBAR, CHIEF OF CORPORATE

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PLANNING, OGDC. ORIGINAL BID DEADLINE WAS MARCH 10, BUT COMPANY WAS ADVISED EARLIER THIS MONTH BY MAKHDUMI THAT DEADLINE WOULD BE EXTENDED TO MARCH 30. COMPANY RECEIVED CABLE FROM AKBAR TODAY, MAR. 21, WHICH CONFIRMED THAT PROPOSALS WILL BE REVIEWED MARCH 31. VENTECH IS IN PROCESS OF PREPARING ITS PROPOSAL.

3. VENTECH WANTS TO BE SURE THAT PROJECT WILL MOVE FORWARD AND FOREIGN EXCHANGE WILL BE AVAILABLE FOR PAYMENT. ALSO WOULD APPRECIATE ANY OTHER INFO EMBASSY/CONSULATE CAN DEVELOP ON PROJECT, ESPECIALLY PROCEDURE FOR EVALUATING BIDS AND AWARDING CONTRACT, HOW LONG THIS PROCESS EXPECTED TO TAKE, FINANCING ARRANGEMENTS AND FORM OF PAYMENT. WOULD LIKE TO CONFIRM AKBAR IS APPROPRIATE CONTRACT AT OGDC AND WOULD LIKE ANY BACKGROUND ON MAKHDUMI AND OPINION AS TO HIS SUITABILITY AS TRADE CONTACT. WOULD ALSO APPRECIATE CONTINUED MONITORING OF DEVELOPMENTS.

PLEASE RESPOND BY IMMEDIATE RETURN CABLE.
VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
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Litigation History:
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Review Content Flags:
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Review Event:
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Review Media Identifier:
Review Release Date: N/A
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SAS ID: 3211190
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: SKID-MOUNTED TOPPING UNIT FOR OGDC
TAGS: BENC, PK
To: ISLAMABAD KARACHI
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/88c9adbd-c288-dd11-92da-001cc4696bcc
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